



## There are good career and entrepreneurship opportunities for recent college graduates!

***“B & L Financial Architects will recruit, train, and retain financial professionals cost effectively and with integrity.” — Kevin E. Baldwin\*, CLU, ChFC  
Managing Director***



We are currently proactively recruiting aspiring individuals who believe that integrity and commitment are the paths to enjoying personal and professional success.

Our focus is to serve the

Emerging Affluent / Business Owner market across New England. By providing clients with accurate and timely information, quality financial products and services, we help them to create and protect their financial well-being, as well as their families and businesses.



***Why “financial architects?”  
In the same way that people engage an architect to design a custom home, clients partner with us to design, build and maintain their custom financial futures.***



We are currently building our sales team in Southern New England. If you would like more information about becoming a successful Financial Professional within B & L Financial Architects, please contact us today.

***“For recent college graduates with integrity, motivation and vision, B & L Financial Architects can provide opportunities for successful careers in financial services. We can also serve as an extremely helpful incubator for entrepreneurship.” —Susan M. Lampros, FLMI, ACS  
Managing Director***

Although an understanding of financial terms and financial knowledge are excellent to bring to the table, they are by no means a “requirement.”

We concentrate on YOU, your personality and your desire to achieve success through your continued, positive-forward progression within our training program. We desire to develop our team with individuals who have achieved success in both academics and life, and who passionately want to develop their own practice. We integrate skill and knowledge-based training, in support of the client development process. Focus is on prospecting and the fact-finding interview.



**B&L Financial Architects**

*Designers of solid financial futures.*

85 Felt Road, Suite 601  
South Windsor, CT 06074  
Phone: 860.432.9119  
Fax: 860.432.9092  
Email: [info@blfinarc.com](mailto:info@blfinarc.com)  
Web: [www.blfinarc.com](http://www.blfinarc.com)

\*Registered Representative and Investment Advisor Representative of and securities offered through OneAmerica Securities, Inc., a Registered Investment Advisor, Member FINRA, SIPC. B & L Financial Architects is not an affiliate of OneAmerica Securities and is not a broker dealer or Registered Investment Advisor.